

Dufry wins 10-yr extension at La Romana, Dominican Republic



Dufry has announced the 10-year extension of its duty-free concession at La Romana International Airport and Seaport in the Dominican Republic. The top retailer has been operating there for 14 years. This contract extends through the end of December 2032, and includes improvements of the air terminal as well as the building of its theme pool and complementary water amenities.

At the airport which serves approximately 400,000 travelers coming mainly from the US, Canada and the Ukraine, the contract extension will allow Dufry to continue developing the 305-square-meter retail space.

Airport Management Services Ltd., a subsidiary of Central Romana Corporation Ltd., plans to invest around US\$4 million to further extend the cruise port. This extension will add new attractions for cruise guests visiting La Romana.

In cooperation with the port authority, Dufry will deliver a high-level design and shopping experience with 500 square meters of retail space to approximately 300,000 cruise visitors each year, helping La Romana to become a sought-after cruise destination.

Dufry also runs duty-free operations in other international air and sea ports in Dominican Republic including AILA (Santo Domingo), Santiago, Puerto Plata Port & Airport as well as at Samana, Amber Cove, and Taino Bay cruise port in Puerto Plata.

Announcing the contract extension, Juan-Antonio Nieto, Chief Operating Officer for Mexico and Caribbean, said: “We are very proud to be able to continue our long-standing and successful collaboration with La Romana International Airport & Seaport and we thank our partners for the renewed trust. Our continued alliance will not only bring both sides positive benefits but more importantly foster a strong partnership to satisfy international passengers in the region as we do world-wide.”

Luis Emilio Rodriguez Amiama, General Manager of La Romana International Airport & Seaport added: “For years, Dufry has been a key partner in the development of our La Romana airport and seaport in the Dominican Republic. Being owners and operators of a private airport, we have experienced many challenges and thanks to our travel retail partner’s expertise and continued professionalism, we have achieved solutions and improvements for the benefit of our clients, our employees and our business. Hence, we are proud to announce the renewal of our long-standing cooperation with Dufry for an additional 10 years. It is a privilege to maintain this partnership with a world-class travel retailer like Dufry. Our thanks go to the team lead by Juan Antonio Nieto and the continued support in our expansion projects at the airport and the seaport. We look forward to new challenges and growth, working hand in hand with our great partners.”